

## Service Offer

### Pierre Savignac, PMP Subsidies and Business Growth

We deliver concrete results:

- |                   |                                  |                         |
|-------------------|----------------------------------|-------------------------|
| + subsidies       | + business plans                 | + international exports |
| + R&D tax credits | + marketing and strategic advice | + new vertical market   |
| + financing       | + advisory committee             | + more profitable sales |

- Services subsidized up to 70%
- 17 years experience with Alis Technologies, Engenuity Technologies, MediaSoft Telecom (now Elix) and my own enterprises
- 2<sup>nd</sup> prize for best entrepreneur in a prestigious contest
- Certified Project Management Professional (PMP) by the world-renowned authority PMI

In addition to international projects designed, sold and implemented by my enterprises in the past 11 years, here are some key references:

- National Bank: multi-million \$ Public Key Infrastructure (PKI) to secure e-commerce transactions over the web and create new sources of revenues
- Videotron, Canada's 2<sup>nd</sup> largest cable telecom company: designed, developed and launched their Internet division (\$5M project involving 80 people)
- Bell Nordic, Quebec's 3<sup>rd</sup> largest telephone company: several competitive analyses on IT markets. In the team to identify, evaluate, acquire and turn around computer companies
- Teleglobe (acquired by Bell), the world's 3<sup>rd</sup> largest carrier by its international traffic: market studies and competitive analyses in the Internet industry
- Stikeman Elliott, one of the 5 largest law firms and the most profitable in Canada: as Director, I successfully turned around the IT service in only 5 months

In addition to these major references, we are active with smaller enterprises:

- Eternitee, one of the first Outsourced Infrastructure Providers (OIP), takes over and manages remotely all IT operations of their clients: preparing business plan, financing and acquisition
- Synerpro: business plan to market and sell their vertical application software throughout North America
- Coupon Local, an Internet geoportal offering discounts in stores by neighborhood: strategic advice and marketing
- Strategic advisor and active investor in startups enjoying strong growth

Hoping that we have raised your interest, we invite you to call us to organize a meeting.



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